



<https://www.fdcapital.co.uk/job/fractional-cfo-fundraising-aerospace-industry/>

## Fractional CFO – Fundraising (Aerospace Industry)

### Description

#### Job Title: Fractional CFO – Fundraising (Aerospace Industry, Remote)

**Location:** Remote

**Type:** Fractional / Part-time

**Industry:** Aerospace

#### About the Company:

Our Clients are an innovative aerospace company dedicated to pushing the boundaries of technology and exploration. With a focus on cutting-edge engineering and strategic growth, they are looking for a seasoned financial leader with expertise in capital raising to join their team on a fractional basis. Their company is poised for significant growth, and they need a fractional CFO to help us navigate complex financial landscapes, secure strategic funding, and position the business for long-term success.

#### Role Overview:

We are seeking an experienced **Fractional CFO** to lead our fundraising efforts and provide strategic financial guidance as we scale. The ideal candidate will have a proven track record of raising capital, ideally in the aerospace or a related high-tech industry, and will provide financial oversight, forecasting, and advisory support to drive sustainable growth. This is a remote, part-time position designed for a highly skilled finance professional who thrives in a fast-paced, innovative environment.

#### Responsibilities

##### Key Responsibilities:

##### 1. Fundraising Strategy & Execution:

- Lead capital raising initiatives, including debt, equity, venture capital, and other financial instruments.
- Develop and maintain relationships with venture capital firms, institutional investors, and other funding sources.
- Prepare and present financial models, investment decks, and materials to potential investors.
- Guide the company through due diligence and negotiations to close funding rounds.

##### 2. Financial Planning & Strategy:

- Work closely with the CEO and executive team to align financial strategies with overall business goals.
- Develop long-term financial plans, including forecasting, budgeting, and risk management.
- Provide scenario planning and sensitivity analysis for growth, cash flow management, and potential acquisitions.

##### 3. Financial Reporting & Compliance:

- Ensure accurate financial reporting in accordance with GAAP or IFRS standards.

#### Hiring organization

FD Capital

#### Employment Type

Part-time

#### Beginning of employment

1st October 2024

#### Duration of employment

Perm

#### Industry

Aerospace

#### Job Location

Remote work from: United Kingdom

#### Working Hours

9-5

#### Base Salary

£ 1,000 - £ 1,300

#### Date posted

September 4, 2024

#### Valid through

30.09.2024

- Oversee compliance with all relevant financial regulations, tax obligations, and reporting requirements.
  - Prepare regular reports for stakeholders, including the board, investors, and management team.
- 4. Operational Finance & Cash Flow Management:**
- Optimize the company's capital structure, working capital, and overall cash flow.
  - Implement robust financial controls, processes, and KPIs to ensure the company's financial health.
  - Provide oversight of any finance-related aspects of operations, from procurement to payroll.
- 5. Mergers, Acquisitions & Partnerships:**
- Evaluate potential M&A opportunities and strategic partnerships that could enhance the company's growth trajectory.
  - Provide financial insight during negotiations for strategic partnerships, joint ventures, or acquisitions.

## Qualifications

### Qualifications:

- **Experience:** Minimum 10 years of finance leadership experience, with at least 5 years in the aerospace industry or a similar high-tech, capital-intensive field.
- **Fundraising Expertise:** Demonstrated success in raising capital (Series A, B, or later-stage) from venture capital, private equity, or other institutional investors.
- **Education:** MBA or CPA preferred, with strong knowledge of corporate finance, capital markets, and financial strategy.
- **Analytical Skills:** Proficient in financial modeling, forecasting, and budget management.
- **Communication:** Strong presentation and negotiation skills; able to engage confidently with investors and stakeholders.
- **Strategic Vision:** Ability to align financial strategies with the broader goals of a high-growth business.

### Preferred Skills:

- Experience with aerospace-specific financial challenges, including large capital expenditures, R&D financing, and regulatory compliance.
- Familiarity with government contracting, grants, and subsidies related to the aerospace sector.
- Ability to thrive in a remote, fast-paced, and collaborative environment.

## Job Benefits

Great Day Rate

## Contacts

FD Capital are leaders in Aerospace sector recruitment.